### ICONIC & SUSTAINABLE MICE DESTINATION







# DESTINATION BORDEAUX



1. Attractive destination

- 2. A sustainable destination
- 3. The business tourism market in Bordeaux
- 4. The Bordeaux Convention Bureau, a privileged partner for hosting professional events



#### BORDEaUX CONVENTION BUREAU

**1 – ATTRACTIVE DESTINATION** 

## A RESPONSIBLE AND CREATIVE CITY

Largest urban area listed as a UNESCO World Heritage Site with 347 monuments, combining a rich historical heritage dating from the 18<sup>th</sup> century with a cosmopolitan and epicurean population. The city is only a short distance from the Atlantic Ocean and is crossed by the Garonne River

New districts (Bassins à flots, and the train station) and new architectural symbols of modernity (Cité du Vin, Méca, Arkéa Arena)

#### **1 – ATTRACTIVE DESTINATION**



## A VARIETY OF EXPERIENCES AT YOUR FINGERTIPS



Bordeaux is home to the world's finest vineyards with **5,300 châteaux** 



In the heart of the largest forested area in France



At the gateway to the Gironde Estuary, the Atlantic Ocean and the Bay of Arcachon



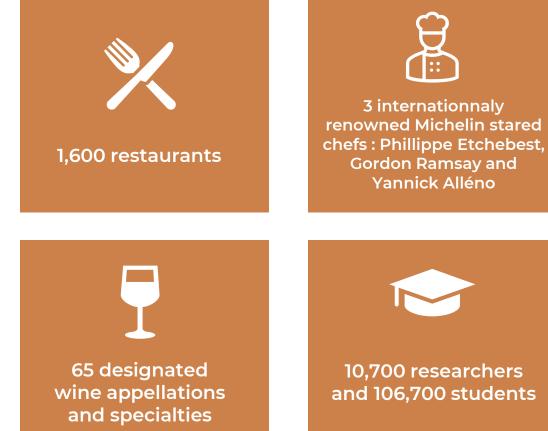








# AN EPICENTRE OF THE ART DE VIVRE & SECTORS OF EXCELLENCE





#### **1 – ATTRACTIVE DESTINATION**



### **READY TO HOST BIGGEST OF EVENTS**



8 convention and exhibition centers



The Palais 2 l'Atlantique, with a capacity of 6,000 participants



200,000sqm of exhibition space



13,500 rooms and 211 hotels





#### **1 – ATTRACTIVE DESTINATION**

### **INFRASTRUCTURE**

**Bordeaux International Airport** : More than 7 million passengers per year.

12 international hubs, 13 new lines to discover this summer including 3 new destinations (Eindhoven, Paphos, Stuttgart).

**Saint Jean Train Station** : Over 11 million passengers per year, connected to French and European cities.



Fastest-growing airport with over 90 direct destinations by 128 direct flight with 24 airlines



Paris-Bordeaux in 2 hours by train, 35 round trips a day





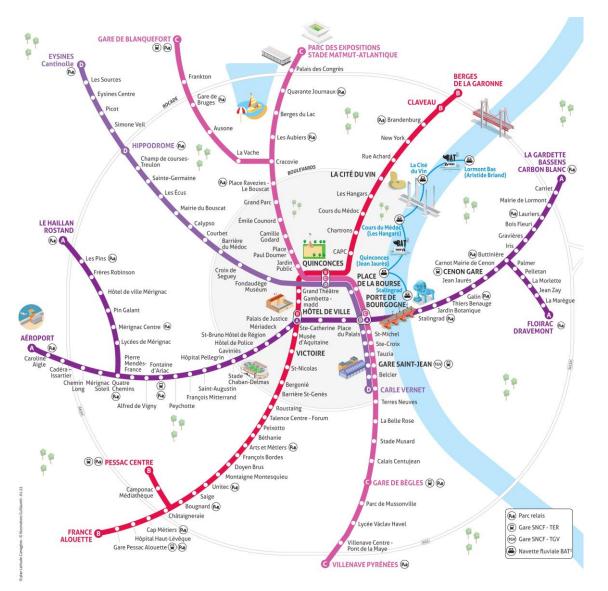
# PUBLIC TRANSPORT ACROSS THE CITY



The railway station is connected to the convention centres, accommodation areas and event venues via **4** tram lines. An airport/city centre line.

River shuttles connecting 5 piers along the Garonne River
 (BatCub).

- 80 bus lines powered by NCG
- 1,400 km of cycle paths
- 184 bike-sharing stations (V3), with over
- 2 000 bicycles, half of which are electric
- **14** charging stations for electric vehicles
- 5 motorways





The name of Bordeaux has been shown to increase the participants number of a professional event by 5 to 15%

VIDEO





## **CERTIFICATION & RANKING**



**ISO 20121 certification** for the sustainable management of Bordeaux Tourism & Conventions policy and of its event activity: Bordeaux Wine Festival



Holder of Quality Tourism, the Tourism and Handicap label. Accueil Vélo and the sustainable Innovative Destination label, pilot city of the project alongside 8 other French cities.



**85% at the Global Destination Sustainability Index**, Bordeaux is in the global Top 5 of the 65 destinations audited thus far.



Awarded European Capital of Smart Tourism 2022 for Bordeaux's exemplary achievements in tourism regarding sustainability, accessibility, cultural heritage and digitalisation.

# Together, building, a recognised responsible tourism destination

The Bordeaux Métropole Tourism Roadmap 2022-2026

#### 2 – A SUSTAINABLE DESTINATION



## ROADMAP

The Office de Tourism et des Congress of Bordeaux Metropole (OTCBM) has been strengthening its actions to **promote responsible tourism in its territory for the past three years**. A comprehensive strategy has been established for the coming years to make the Bordeaux metropolis an exemplary and recognized sustainable tourism destination. This is evidenced by the **roadmap to 2026** voted this year composed **of 4 major issues**:

1. Support the Bordeaux tourism offer in its responsible transition

2. Placing the inhabitant at the heart of the tourist life of a human and supportive destination

3. Develop professional meetings and major events with positive impact for the territory

4. Drive sustainable tourism economic development



#### **AXIS 1 : SUPPORT RESPONSIBLE TRANSITION OF PROFESSIONALS EVENTS**

Assist professionals in the tourism and events sectors in improving their practices to increase sustainability

## 4 steps

Raising awareness, training, support for certification and communication: the 4 steps of human and financial support for each kind of professional

- $\rightarrow$  Energy management in a hotel
- $\rightarrow$  Circular economy for events
- $\rightarrow$  Waste management

. . .

 $\rightarrow$ Local food for restaurants

## **Objectives**

50% of our professionals committed to the environment in 2024 and 80% in 2026. At present 30% of OTCBM members are involved in a sustainable approach.





## AXIS 3 : SUPPORT ORGANIZERS TO REDUCE THE IMPACT AND INCREASE THE LEGACY OF THEIR EVENTS

## Action



Local associations

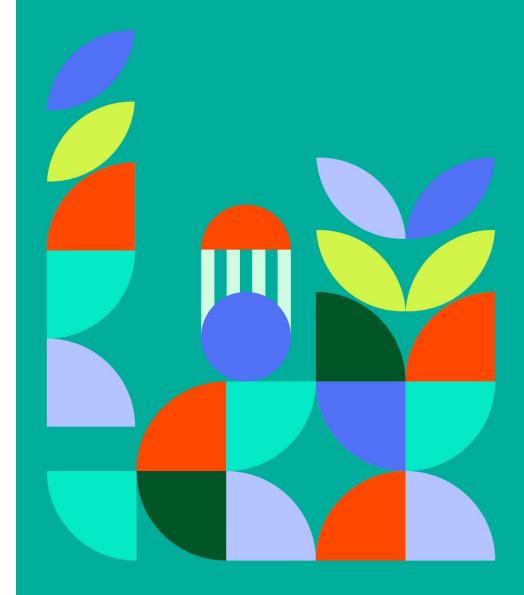


Training program in partnership with ADEME





Advice





Organiser son événement à impact positif à Bordeaux Guide pratique en 10 étapes





#### 3 – THE BUSINESS TOURISM MARKET IN BORDEAUX



A strong recovery



Hotel occupancy rates betwenn 80 and 90% in June and September



Nomitations for European and international congress of more than 3,000 participants



Hoteliers confirm an important return of residential seminars since August

#### 3 – THE BUSINESS TOURISM MARKET IN BORDEAUX

### THE BUSINESS TOURISM OBSERVATORY





### **Participation**

#### En moyenne sur 4 ans

PARTICIPANTS CORPO PARTICIPANTS NON CORPO 38 % **61** %

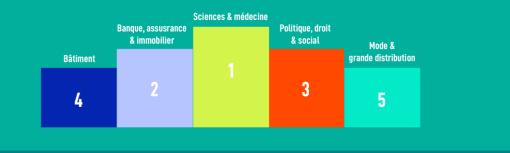
45 % régionaux

**45 %** nationaux



## Secteurs d'activités

TOP 5 des secteurs d'activités comptant le plus de journées congrès sur les 4 ans







TOP 5 des mois comptant le plus de journées congrès sur les 4 ans



and prospect btob

targets (journalists, event organiser, agency etc.), 20 workshops, famtrips,

trade shows of which 10 international

Promote

actions per year

**Federate** a network of more than 180 member companies with an event per month

## Information and advice

We offer unbiased advice on venues and services based on the organisers needs

# Setting up projects and investigating availabilities

We research and coordinate proposals from suppliers, to ensure the feasibility and quality of the project meet demands



**Communicate** to inspire and ensure visibility on website and social media

**Develop** the business tourism destination and facilitate the organization of professional events in the territory.

**Host events** related to the territory's sector of excellence

## **Bidding**

We can prepare proposals according to specifications, organize familiarization trips to the destination and shortlisted venues

**Support** event organizers in their responsible transition related to the sustainable development department

## YOUR KEY CONTACTS IN **BORDEAUX**



MANAGING DIRECTOR Amélie DECHENAIS



#### PRESS CONTACT

Salomé PETIT Communication Officer & animations of the members' network s.petit@bordeaux-tourisme.com + 33 (0)7 64 80 15 61

# BORDEAUX CONVENTION



CONGRESSES Florine GUIONNET Senior Congress Development Manager, Convention Bureau



CORPORATE Elsa BRECHOTTE Senior Corporate Development Manager, Convention Bureau



CONGRESS & CORPO Louise de MALEZIEUX Corporate and Congress Project Manager



CONGRESS & CORPO Marie-Line MEYRONNET Corporate and Congress Project Manager



#### BORDEAUX BIENVENUE Charlène PALAFFRE Project Manager quality and

Project Manager quality and sustainable hosting of professional events

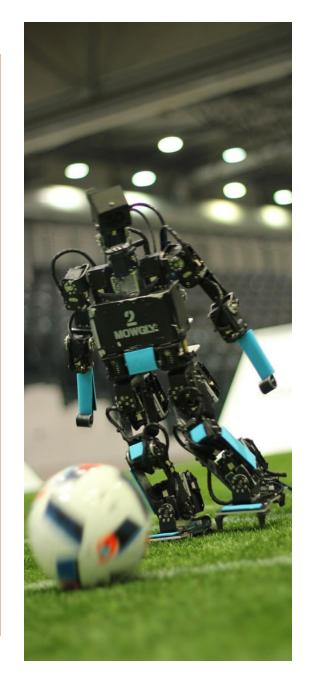








University



# A COSMOPOLITAN CITY AND HOTBED OF INNOVATION

Bordeaux is a place for encounters and creation, a breeding ground for start-ups and cutting-edge industry, a platform for economic, industrial and scientific exchanges drawing on the dynamic sectors in the region. Competitiveness clusters bringing together industrial partners and researchers in the fields of aeronautics, lasers, agri-food, the wood industry and ICT for Healthcare.

- Ranked by the French as the number-one city to work in (source: Institut Think)
- French Tech Label, 4,700 companies and 22,400 jobs in the digital sector in the Bordeaux metropolitan area
- 3<sup>rd</sup>-ranked French city for digital business creation

## 11

Competitiveness Clusters Aeronautics - Optics & Lasers – Robotics - Neurosciences -Cardiology - ICT for Healthcare -Video Games and Animated Films -Wood Industry - Geosciences -Wine & Agri-food - Sustainable Housing - Renewable Energies

> 60 clusters

#### 4 – THE BORDEAUX CONVENTION BUREAU, A PRIVILEGED PARTNER FOR HOSTING PROFESSIONAL EVENTS

# HUB FOR RESEARCH

Neurosciences - Cancer - Health informatics - Pharmacology - Pharmaceutics -

Medical imaging - ICT for Healthcare - Biotechnologies – Medical devices

(implants/biomaterials) - Cardiology/Cardiac rhythm

## **AMBASSADORS CLUB**

Created in 2007 on the initiative of the Convention Bureau More than 390 members

Local personalities from the academic, research, scientific, economic and industrial spheres of Bordeaux, members of networks or of a national or international association, who are in a position to bring the association's congress to Bordeaux or who have already done so. <u>More information</u>

## **EXCELLENCE SECTORS**

Bordeaux and the Nouvelle-Aquitaine region are breeding grounds of excellence for innovation and research.

11 competitive clusters in the following sectors : neurosciences, aeronautics, optics & laser, geosciences, eco-housing, digital economy, ICT health.

The region is home to 175,000 students (100,000 in Bordeaux), 10,700 researchers and an internationally competitive Bordeaux research university (Initiative of Excellence label).

#### More information

To highlight the grey matter of its territory, the Bordeaux Convention Bureau entrusts the floor to its Ambassadors, experts of the scientific and academic spheres of the territory, through a series of reports on the sectors of excellence. It addresses the competitiveness clusters in all their aspects : research and development, industry meetings, territorial dynamics, training, education...









## **Bordeaux Bienvenue**

For a quality and sustainable reception of major professional events with a positive impact on the territory

- Bordeaux Bienvenue Collective includes all players in event hospitality
- Bordeaux Bienvenue offers a number of potential advantages such as guaranteed availability and prices for accommodation thanks to our hotels charter, or free use of public transport and more









## **Bordeaux Bienvenue**

# For a quality and sustainable hosting of major professional events with a positive impact on the territory

Congresses and trade shows benefit from the support of local institutions, which can offer, subject to availability and meeting certain criteria (non-exhaustive list) :

- Offered public transport to all delegates
- Hotel charter guaranteeing rates and availability
- Tourist information, registration for visits and excursions at the congress site
- Brochures and maps available
- Train station and airport reception
- 2 hours consulting with a local PCO (Professional Congress Organiser)

"In 2022, 7 major congresses attracting a total of 7,500 participants were celebrated with visual displays around the city using their event branding, while 25,000 participants received free tickets for Bordeaux's public transport system".







#### 4 – THE BORDEAUX CONVENTION BUREAU, A PRIVILEGED PARTNER FOR HOSTING PROFESSIONAL EVENTS

For files of more than **500 people**, we work on common application files

The Chief Executive Officer of Beam (Stéphane Kintzig) is also Vice-President of the Bordeaux Metropole Tourism & Convention Board



The Congress Centre and Congress Bureau works hand in hand for specifications and joint prospecting

Beam has been a member of the Convention Bureau for **many years** 

## ANY QUESTIONS ? LET'S ORGANISE AN EVENT IN BORDEAUX!

